



CONSTRUCTION CLAIMS

From a Global Perspective

Presented by Kate Hull
February 9, 2017

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Overview

- Introduction
- Case Study Overview
- Identifying & Quantifying Claims
 - Schedule Delays
 - Acceleration
 - Productivity Loss
- Preparing Claims Documents



INTRODUCTION

- ENR Top 20 Under 40
- SWE Senate Deputy Speaker
- \$1.2 Billion Project Portfolio
- CPM Scheduling
- Complex Construction Projects



KATE HULL, MS, LEED GA

Ms. Kate Hull, **Managing Consultant**, assists owners, contractors, and subcontractors on both proactive and forensic projects and has worked on more than 50 projects globally ranging in value from \$1 million to \$1.2 billion. Ms. Hull provides clients with the necessary foresight and planning to ensure their project goals and budgets are met. She performs critical path method (CPM) scheduling services, including preparation of the baseline schedule and monthly schedule updates for complex construction projects in the residential and mixed use, government, and healthcare markets, to name a few. Ms. Hull specializes in guiding clients involved in complex construction-related disputes through the claims and litigation process. She prepares clients' positions in litigation, arbitration, and mediation by evaluating and analyzing schedules to quantify delays and accelerations, identifying and quantifying loss of labor productivity, and identifying construction defects.

Education

Master of Science in Civil Engineering
The University of Texas at Austin

Bachelor of Science in Architectural Engineering
The University of Texas at Austin

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WHAT IS A CLAIM?

INTRODUCTION

- Assertion of the truth of something (typically in dispute)
- Demand or request for something considered due
- Application of compensation under an insurance policy
- Right or title to something
- Informal right to something
- Legal action to obtain money, property or the enforcement of a right against another party
- **Simply Put: A claim is an unresolved change order**

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WHAT CAN LEAD TO A CLAIM?

INTRODUCTION


- Language & cultural barriers
- Remote geographic locations
- Shortage of skilled labor
- Procurement issues
- Changed work
- Hostile political climates
- Strict local government requirements

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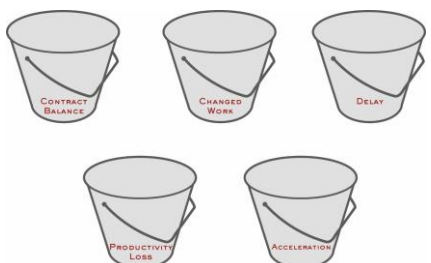
PROJECT BACKGROUND
CASE STUDY OVERVIEW

- Multi-million dollar power plant
- Commercial Operation in February 2011
- Located in Latin America
- Stakeholders from multiple countries
- Scope of Work:
 - Civil Works Contract
 - Mechanical Works Contract
 - Tankage Contract
- Dispute between Contractor & Subcontractor



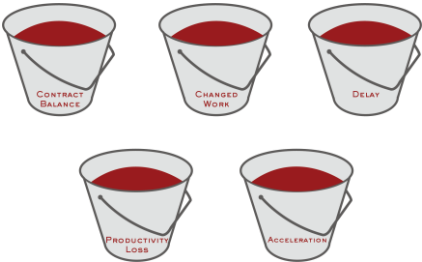
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DAMAGES CATEGORIES
CASE STUDY OVERVIEW



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DAMAGES CATEGORIES
CASE STUDY OVERVIEW



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IDENTIFYING & QUANTIFYING CLAIMS



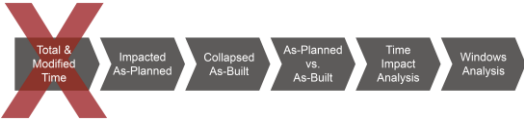
SCHEDULE DELAYS

- Extended duration of an activity or prevention of an activity from starting or finishing on time
- Delays must affect the critical path in order to establish entitlement to an extension of time
- Definition elements:
 - Late start delay
 - Extended performance delay
 - Early vs. late dates

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METHODOLOGIES
SCHEDULE DELAYS

Commonly Used Methodologies for Delay Analysis



- Some methodologies are better than others
- Selecting a methodology is dependent on several factors

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SELECTING A METHODOLOGY
SCHEDULE DELAYS

- Factors to consider:
 - Contractual requirements
 - Purpose of analysis
 - Source data availability
 - Size of the dispute
 - Complexity of the dispute
 - Budget for forensic schedule analysis
 - Time allowed for schedule analysis
 - Expertise of the forensic analyst & resources available
 - Forum for resolution & audience
 - Legal or procedural requirements

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AS-PLANNED VS AS-BUILT ANALYSIS
SCHEDULE DELAYS

- Compares baseline or other planned schedule to as-built or update schedule that reflects progress

Strengths:

- Easy to understand
- Technically simple to perform
- Can be performed with very rudimentary schedules & as-built data

Considerations:

- Suitable for simple schedules & short projects
- As-built data must be accurate
- Does not account for changing critical path throughout the project

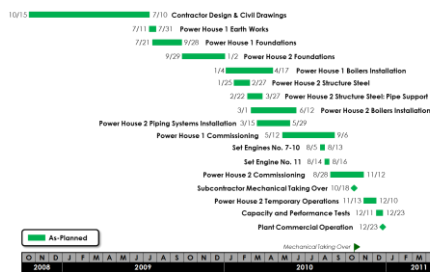
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PERFORMANCE STEPS SCHEDULE DELAYS

1. Contract analysis
2. Review & validate/compile as-planned schedule
3. Review & validate/compile as-built schedule
4. Identify variances between as-planned & as-built schedules
5. Causation analysis
6. Identification
7. Quantification
8. Delay apportionment

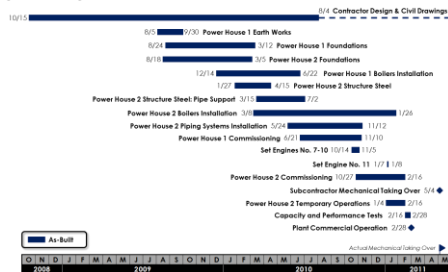
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AS-PLANNED CRITICAL PATH SCHEDULE DELAYS

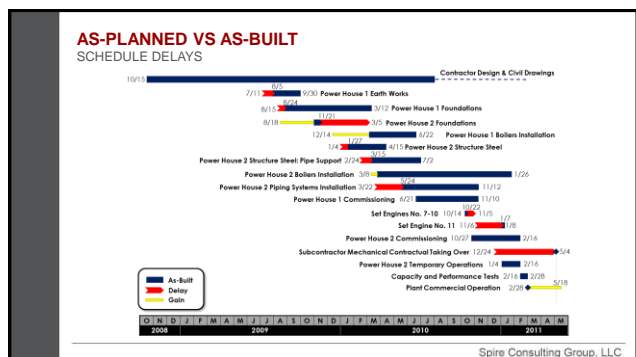


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AS-BUILT CONDITIONS SCHEDULE DELAYS



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SUMMARY SCHEDULE DELAYS

Time Impact	Inc	Cum	Delay / Gain
TI-1 Late Start of Power House 1 Earth Works	25	25	Delay
TI-2 Late Start of Power House 1 Foundations	9	34	Delay
TI-3 Early Start of Power House 2 Foundations	-76	-42	Gain
TI-4 Late Finish of Power House 2 Foundations Concrete Works	104	62	Delay
TI-5 Early Start of Power House 1 Boilers Installation	-83	-21	Gain
TI-6 Late Start of Power House 2 Structure Steel	23	2	Delay
TI-7 Late Start of Power House 2 Structure Steel Pipe Support	19	21	Delay
TI-8 Early Start of Power House 2 Boilers Installation	-14	7	Gain
TI-9 Late Start of Power House 2 Piping Systems Installation	63	70	Delay
TI-10 Late Finish of Setting Engines #7-10	14	84	Delay
TI-11 Late Start of Setting Engine #11	62	146	Delay
TI-12 Early Finish of Plant Commercial Operation	-79	67	Gain

Calendar Days of Delay / Gain

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CAUSES SCHEDULE DELAYS

- Late drawings & design deliverables
- Late equipment & material deliveries
- Inclement weather
- Changed work
 - Design Revisions & corrections to defective design
 - Scope additions

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ACCELERATION



Acceleration (Involuntary)

Work is expedited in an attempt to complete performance earlier than planned.



Direct Acceleration

Owner formally directs contractor to complete performance earlier than scheduled.



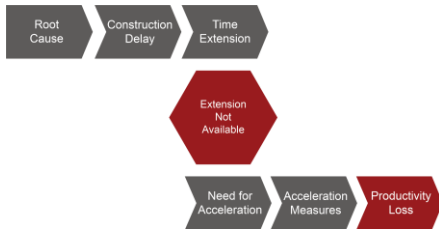
Constructive Acceleration

Owner refuses to grant a justified claim for time extension.

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CAUSATIVE LINKAGE

ACCELERATION



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LABOR HOURS

ACCELERATION



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CAUSES & IMPACTS

ACCELERATION

Causes

- Additional work
- Delays
 - Late drawings & design deliverables
 - Late material deliveries
- Failure to provide time extensions

Impacts

- Additional labor, equipment, hours, & second shift
- Overtime & shift premiums
- Productivity impacts
 - Scheduled overtime
 - Higher peak labor than planned – more manpower

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PRODUCTIVITY LOSS

- State of being less productive or efficient than expected or planned
- Factors that can cause labor productivity loss include:
 - Acceleration
 - Availability of skilled labor
 - Changes, ripple impact, cumulative impact of multiple changes & rework
 - Crowding of labor or stacking of trades
 - Defective engineering, engineering rework
 - Dilution of supervision
 - Excessive Overtime – extended or scheduled
 - Learning Curve
 - Out-of-Sequence Work
 - Rework and errors
 - Schedule Compression

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MEASURED MILE ANALYSIS

PRODUCTIVITY LOSS

- Recommended & accepted methodology
- Measures & quantifies productivity loss
- Compares performance between unimpacted & impacted periods

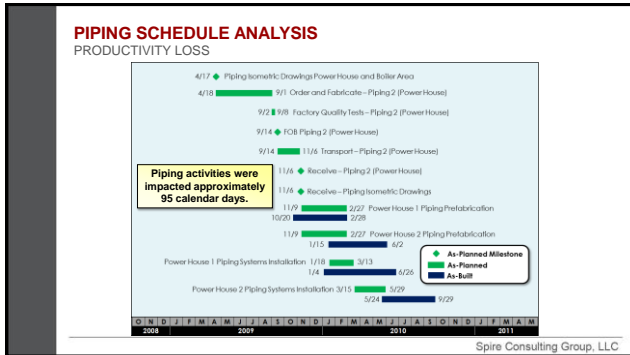
Strengths:

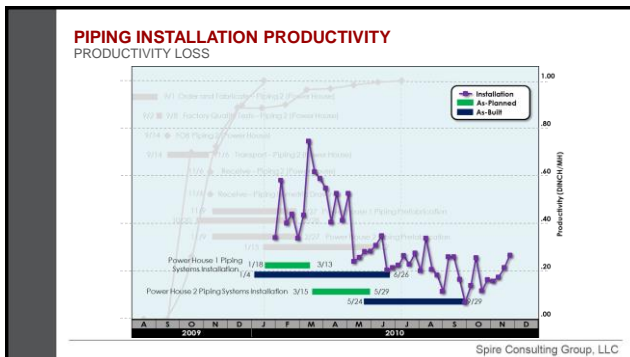
- Data derived from project records
- Data agreed to by parties
 - Payroll, payment applications

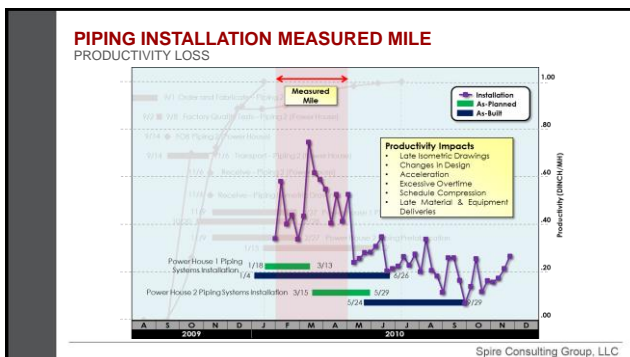
Considerations:

- Inaccurate / insufficient project records
- Non-impacted / least impacted period of time
- Multiple factors affecting productivity

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PIPING INSTALLATION LOST MAN-HOURS
 PRODUCTIVITY LOSS

$$\text{Productivity} = \frac{\text{Quantity of Work Complete}}{\text{Hours Expended to Complete Work}}$$

Productivity for Non – Impacted Period = $P_{MM} = 0.25 \text{ DINCH/MH}$
 Productivity for Impacted Period = $P_{IP} = 0.16 \text{ DINCH/MH}$

$$\text{Productivity Factor, } P.F = \frac{P_{IP}}{P_{MM}} = \frac{0.16}{0.25} = 0.64$$


Lost Manhours = $TH_{IP} * (1 - P.F) = 182,411 * (1 - 0.64) = 65,688 \text{ MH}$

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PREPARING CLAIMS DOCUMENTS

BUILDING BLOCKS OF DAMAGES ANALYSIS
 PREPARING CLAIMS DOCUMENTS



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PRESENTING A CLAIM

PREPARING CLAIMS DOCUMENTS

A Claim Should Include the Following:

Damages

Linkage





Entitlement

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PRESENTATION OF LINKAGE

PREPARING CLAIMS DOCUMENTS


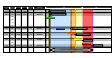
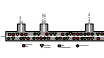
Facts

Correspondence

Illustrations

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PROCEDURE

PREPARING CLAIMS DOCUMENTS

Steps for preparing claims documents:

Draft claim outline (based on requirements analysis)

Locate, organize, & summarize substantiation

Develop claim (text, analysis, graphics, etc.)

Assemble claim documents (claim, substantiation, appendices, etc.)

Review claim

Submit or present claim

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HOW CAN WE ENSURE
YOUR **VISION** BECOMES A **REALITY**?



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